



# Equity Portfolio Management Strategies

# Equity portfolio construction

- Managers analyse economy, industries and companies to estimate a stock's intrinsic value.
- Evaluate firms' strategies and competitive advantage and recommend individual stocks for purchase or sale.

# Equity portfolio construction

- Computers analyse relationships between stocks and market sectors to identify undervalued stocks.

# Equity portfolio construction

- Managers of equity portfolios can increase investor's wealth through their sector and asset allocation decisions.

# Tactical asset allocation

- A manager acting as a market timer might split his funds into two index portfolios:
  - 1. stocks
  - 2. bonds
- Benefits from correctly predicting broad market movements rather than trends for individual companies.

# Insured asset allocation

- Attempts to limit investment losses by shifting funds between an existing equity portfolio and a risk-free security depending on changing market conditions.

# Equity portfolio management strategies

- 1. Passive management
- 2. Active management
- One way to distinguish these strategies is to decompose the total actual return that the portfolio manager attempts to produce.

# Equity portfolio management strategies

- Total Actual Return = Expected Return + Alpha
- ***Passive:***
- Total Actual Return = [Risk-free rate + Risk premium]
- ***Active:***
- Total Actual Return = [Risk-free rate + Risk premium] + [Alpha]



# Passive portfolio managers

- Just try to capture the expected return consistent with the risk level of their portfolios.

# Active portfolio managers

- Attempt to 'beat the market'
- Form portfolio that can produce actual returns in excess of risk-adjusted expected returns
- Difference between actual and expected returns is called portfolio's alpha

# Active portfolio managers

- Alpha represents the amount of value
- Added if positive
- Or subtracted if negative
- To the investment process.

# Passive equity portfolio management

- Portfolio return will track those of a benchmark index over time.
- Indexing
- No attempt to generate alpha

# Passive equity portfolio management

- Long-term buy and hold strategy
- Occasional rebalancing
- if the composition of the underlying benchmark changes
- cash distributions are to be reinvested.

# Passive equity portfolio management

- Managers are judged by how well she tracks the target
- Minimizes the deviation between stock portfolio and index returns

# Active equity portfolio management

- Attempts to outperform a passive benchmark portfolio on a risk-adjusted basis by seeking the “alpha” value
- Managers attempt to add alpha by
  - 1. tactical adjustments (equity style or sector timing)
  - 2. security selection (stock-picking)



# **PASSIVE EQUITY PORTFOLIO MANAGEMENT STRATEGIES**



# Passive management strategies

- 1. EFFICIENT MARKETS HYPOTHESIS
- Buy and hold
- Indexing

# Passive Equity Portfolio Management Strategies

- Attempt to replicate the performance of an index



# Passive Equity Portfolio Management Strategies

- Strong rationale for this approach
- Stock markets throughout the world are often fairly efficient
- Costs of active management (1 to 2%) are hard to overcome in risk-adjusted performance

# Passive Equity Portfolio Management Strategies

- However, passive strategies are not costless to employ.
- Because of cash flows into and out of an index fund, as well as events that change the composition of the benchmark itself.
- May slightly underperform the target index due to fees and commissions

# Index Portfolio Construction Techniques

- ***Full Replication***
- All securities in the index are purchased in proportion to weights in the index
- This helps ensure close tracking
- Increases transaction costs, particularly with dividend reinvestment

# Index Portfolio Construction Techniques

- *Sampling*
- Buys a representative sample of stocks in the benchmark index according to their weights in the index
- Fewer stocks means lower commissions
- Reinvestment of dividends is less difficult
- Will not track the index as closely, so there will be some tracking error

# Index Portfolio Construction Techniques

- ***Quadratic Optimization (or programming techniques)***
- Historical information on price changes and correlations between securities are input into a computer program that determines the composition of a portfolio that will minimize tracking error with the benchmark
- Relies on historical correlations, which may change over time, leading to failure to track the index

# Tracking Error and Index Portfolio Construction

- The goal of the passive manager should be to minimize the portfolio's return volatility relative to the index, i.e., to minimize tracking error



# Tracking Error and Index Portfolio Construction

- Tracking Error Measure
  - Return differential in time period  $t$

$$\Delta_t = R_{pt} - R_{bt}$$

where  $R_{pt}$  = return to the managed portfolio in Period  $t$

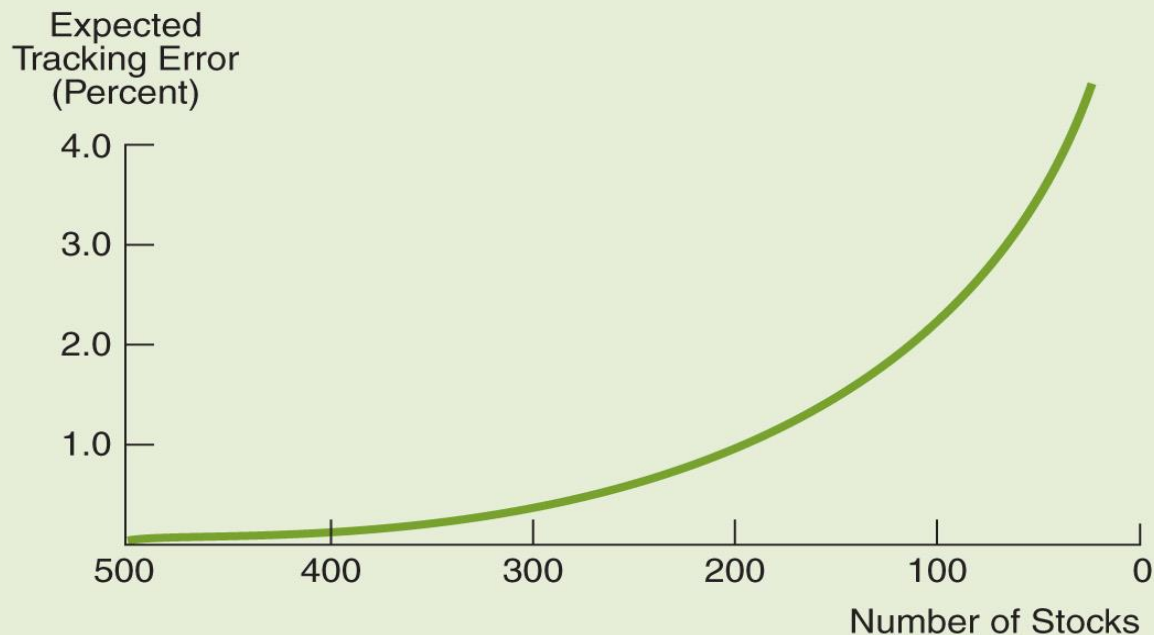
$R_{bt}$  = return to the benchmark portfolio in Period  $t$

- Tracking error is measured as the standard deviation of  $\Delta_t$ , normally annualized (TE)

# Tracking Error and Index Portfolio Construction

## EXHIBIT 15.3

Expected Tracking Error between the S&P 500 Index and Portfolios Comprised of Samples of Fewer than 500 Stocks



Source: Andrew Alford, Robert Jones, and Kurt Winkelmann, "A Spectrum Approach to Active Risk Budgeting," *Journal of Portfolio Management* 30, no. 1 (September 2003): 49–60.

# Methods of Index Portfolio Investing

- ***Index Funds***

- In an indexed portfolio, the fund manager will typically attempt to replicate the composition of the particular index exactly
- The fund manager will buy the exact securities comprising the index in their exact weights

# Methods of Index Portfolio Investing

- ***Index Funds***
  - Change those positions anytime the composition of the index itself is changed
  - Low trading and management expense ratios
  - Advantage: provide an inexpensive way for investors to acquire a diversified portfolio

# Methods of Index Portfolio Investing

- ***ETFs***

- Depository receipts that give investors a pro rata claim on the capital gains and cash flows of the securities that are held in deposit by a financial institution that issued the certificates
- Advantage of ETFs over index mutual funds is that they can be bought and sold (and short sold) like common stock

# Methods of Index Portfolio Investing

- ETFs
  - The notable example of ETFs
    - Falcom Saudi Equity ETF
    - HSBC Amanah Saudi 20
    - Falcom Petrochemical ETF



# **ACTIVE EQUITY PORTFOLIO MANAGEMENT STRATEGIES**

# Active Equity Portfolio Management Strategies

- 1. FUNDAMENTAL ANALYSIS
  - a. Top down (asset class rotation, sector rotation, etc.)
  - b. Bottom up (stock undervaluation / overvaluation)



# Active Equity Portfolio Management Strategies

- 2. TECHNICAL ANALYSIS
- Contrarian (e.g. overreaction)
- Continuation (e.g. price momentum)

# Active Equity Portfolio Management Strategies

- 3. ANOMALIES AND ATTRIBUTES
  - a. Calendar effects ( e.g. weekend)
  - b. Information effects ( e.g. neglect)
  - c. Security characteristics ( e.g. P/E, P/B)
  - d. Investment styles (e.g. value, growth)

# Active Equity Portfolio Management Strategies

- Goal is to earn a portfolio return that exceeds the return of a passive benchmark portfolio, net of transaction costs, on a risk-adjusted basis
  - Need to select an appropriate benchmark

# Active Equity Portfolio Management Strategies

- Practical difficulties of active manager
  - Transactions costs must be offset by superior performance vis-à-vis the benchmark
  - Higher risk-taking can also increase needed performance to beat the benchmark

# Fundamental Strategies

- Top-Down versus Bottom-Up Approaches
  - ***Top-Down***
    - Broad country and asset class allocations
    - Sector allocation decisions
    - Individual securities selection

# Fundamental Strategies

- Top-Down versus Bottom-Up Approaches

- ***Bottom-Up***

- Emphasizes the selection of securities without any initial market or sector analysis
    - Form a portfolio of equities that can be purchased at a substantial discount to what his or her valuation model indicates they are worth

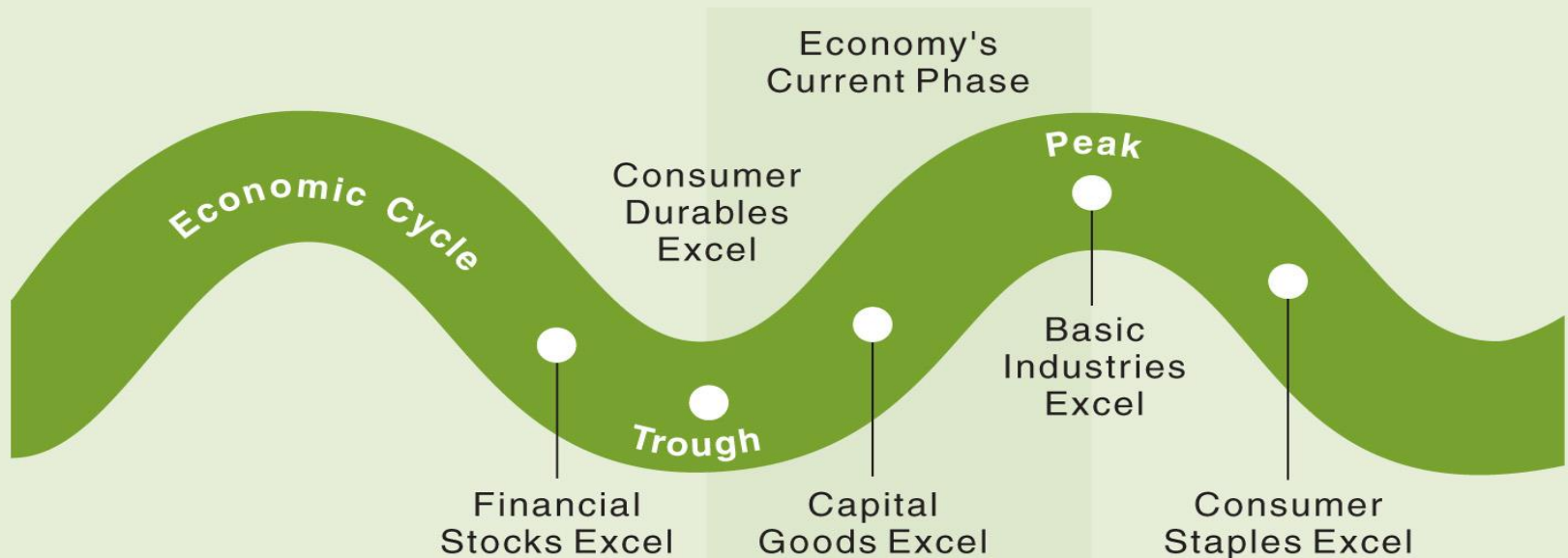
# Fundamental Strategies

- ***Three Generic Themes***
  - ***Time the equity market*** by shifting funds into and out of stocks, bonds, and T-bills depending on broad market forecasts
  - ***Shift funds*** among different equity sectors and industries (e.g., financial stocks, technology stocks) or among investment styles (e.g., value, growth large capitalization, small capitalization). This is basically the sector rotation strategy
  - Do ***stock picking*** and look at individual issues in an attempt to find undervalued stocks

# The Stock Market and the Business Cycle

## EXHIBIT 15.5

### The Stock Market and the Business Cycle



Source: Susan E. Kuhn, "Stocks Are Still Your Best Buy," *Fortune* March 21, 1994, 140. © 1994 Time Inc. All Rights Reserved.



# Fundamental Strategies:

- ***The 130/30 Strategy***
  - Long positions up to 130% of the portfolio's original capital and short positions up to 30%
  - Use of the short positions creates the leverage needed, increasing both risk and expected returns compared to the fund's benchmark
  - Enable managers to make full use of their fundamental research to buy stocks they identify as undervalued as well as short those that are overvalued

# Technical Strategies

- ***Contrarian Investment Strategy***
  - The belief that the best time to buy (sell) a stock is when the majority of other investors are the most bearish (bullish) about it
  - The concept of mean reverting
  - The overreaction hypothesis

# Technical Strategies

- ***Price Momentum Strategy***
  - Focus on the trend of past prices alone and makes purchase and sale decisions accordingly
  - Assume that recent trends in past prices will continue

# Anomalies and Attributes

- ***Earnings Momentum Strategy***
  - Momentum is measured by the difference of actual EPS to the expected EPS
  - Purchases stocks that have accelerating earnings and sells (or short sells) stocks with disappointing earnings

# Anomalies and Attributes

- ***Calendar-Related Anomalies***
  - The Weekend Effect
  - The January Effect

# Anomalies and Attributes

- ***Firm-Specific Attributes***
  - Firm Size
  - P/E and P/BV ratios

# Investment Styles

- ***Value Versus Growth***

- A growth investor focuses on the current and future economic “story” of a company, with less regard to share valuation
- Focus on EPS and its economic determinants
- Look for companies expected to have rapid EPS growth

# Investment Styles

- ***Value Versus Growth***

- Value investor focuses on share price in anticipation of a market correction and improving company fundamentals
- Value stocks generally have offered somewhat higher returns than growth stocks, but this does not occur with much consistency from one investment period to another
- Focus on the price component
- Not care much about current earnings
- Assume the P/E ratio is below its natural level



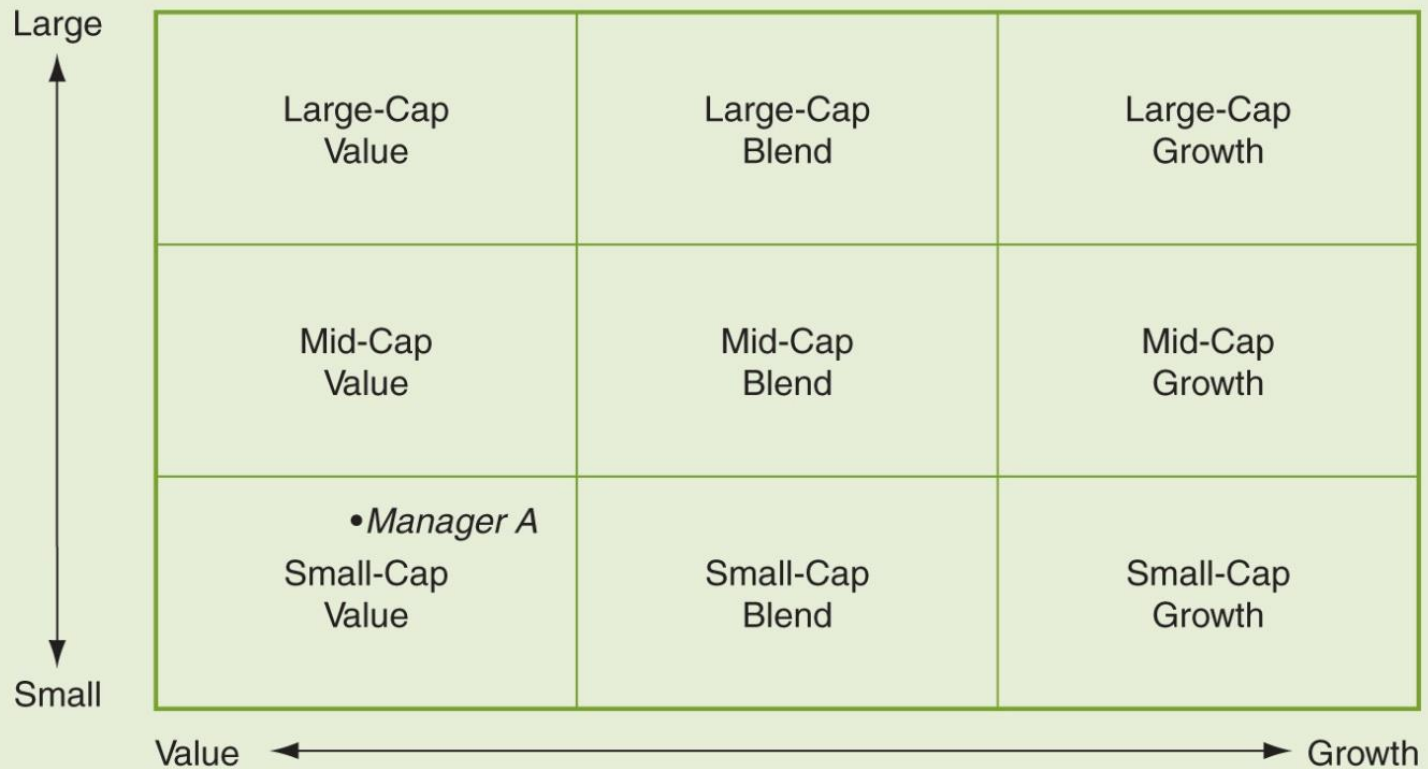
# Style Analysis

- Construct a portfolio to capture one or more of the characteristics of equity securities
- Small-cap stocks, low-P/E stocks, etc...
- Value stocks (those that appear to be under-priced according to various measures)
  - Low Price/Book value or Price/Earnings ratios
- Growth stocks (above-average earnings per share increases)
  - High P/E, possibly a price momentum strategy

# Style Analysis

**EXHIBIT 15.14**

A Style Analysis Grid



# Does Style Matter?

- Choice to align with investment style communicates information to clients
- Determining style is useful in measuring performance relative to a benchmark
- Style identification allows an investor to diversify by portfolio
- Style investing allows control of the total portfolio to be shared between the investment managers and a sponsor
- Intentional and unintentional style drift

# Asset Allocation Strategies

- Integrated asset allocation
  - Capital market conditions
  - Investor's objectives and constraints
- Strategic asset allocation
  - Constant-mix

# Asset Allocation Strategies

- Tactical asset allocation
  - Mean reversion
  - Inherently contrarian
- Insured asset allocation
  - Constant proportion

# Asset Allocation Strategies

- Selecting an Active Allocation Method
  - Perceptions of variability in the client's objectives and constraints
  - Perceived relationship between the past and future capital market conditions
  - The investor's needs and capital market conditions are can be considered constant and can be considered variable