

GLOBAL
EDITION



Chapter 1

Defining and Collecting Data

Business Statistics

A First Course

SEVENTH EDITION

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Objectives

In this chapter you learn:

- To understand issues that arise when defining variables.
- How to define variables
- How to collect data
- To identify different ways to collect a sample
- Understand the types of survey errors

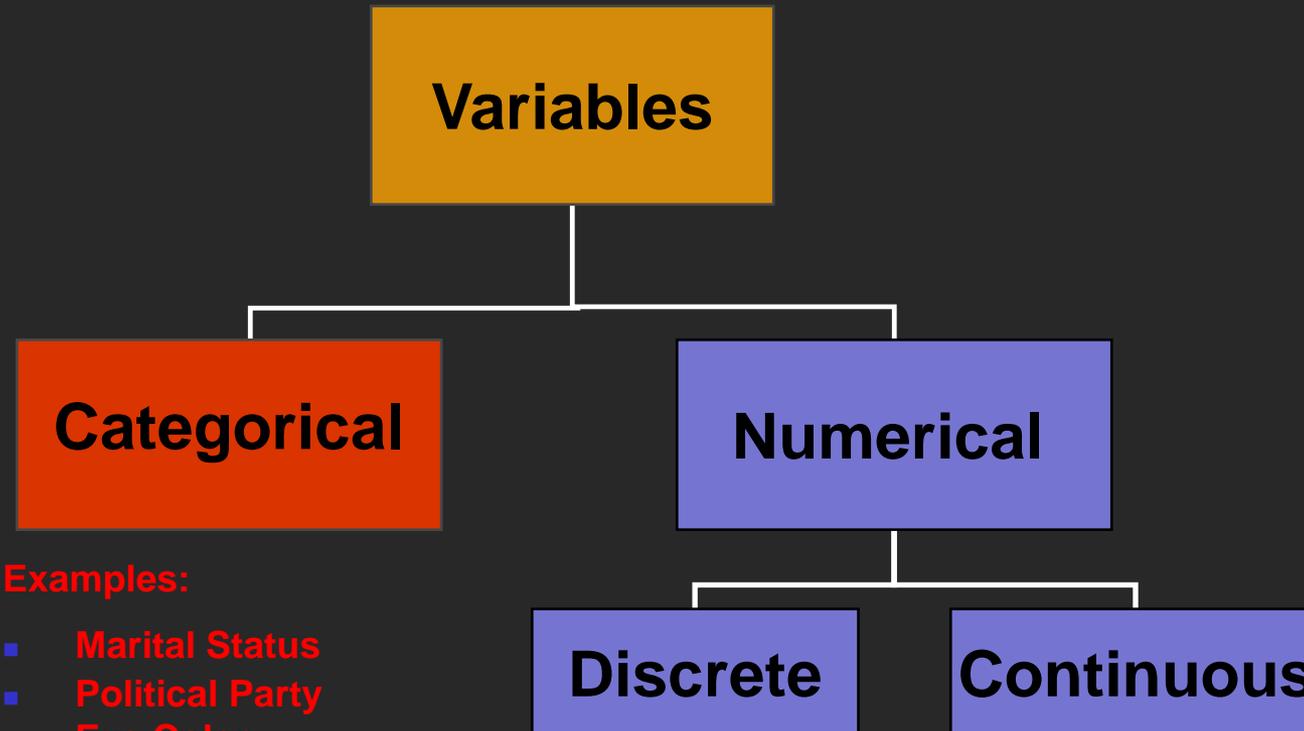
Classifying Variables By Type

- **Categorical** (*qualitative*) variables take categories as their values such as “yes”, “no”, or “blue”, “brown”, “green”.
- **Numerical** (*quantitative*) variables have values that represent a counted or measured quantity.
 - **Discrete** variables arise from a *counting process*
 - **Continuous** variables arise from a *measuring process*

Examples of Types of Variables

Question	Responses	Variable Type
Do you have a Facebook profile?	Yes or No	Categorical (Qualitative)
How many text messages have you sent in the past three days?	-----	Numerical (discrete)
How long did the mobile app update take to download?	-----	Numerical (continuous)

Types of Variables



Examples:

- **Marital Status**
- **Political Party**
- **Eye Color**

(Defined categories)

Examples:

- **Number of Children**
- **Defects per hour**

(Counted items)

Examples:

- **Weight**
- **Voltage**

(Measured characteristics)

Collecting Data Correctly Is A Critical Task

- Need to avoid data flawed by **biases, ambiguities**, or other types of errors.
- **Results** from flawed data will be **suspect or in error**.
- Even the most **sophisticated statistical methods** are not very useful when the data is flawed.

Sources of Data

- **Primary Sources:** The data collector is the one using the data for analysis
 - Data from a political survey
 - Data collected from an experiment
 - Observed data
- **Secondary Sources:** The person performing data analysis is not the data collector
 - Analyzing census data
 - Examining data from print journals or data published on the internet.

Data Is Collected From Either A Population or A Sample

POPULATION

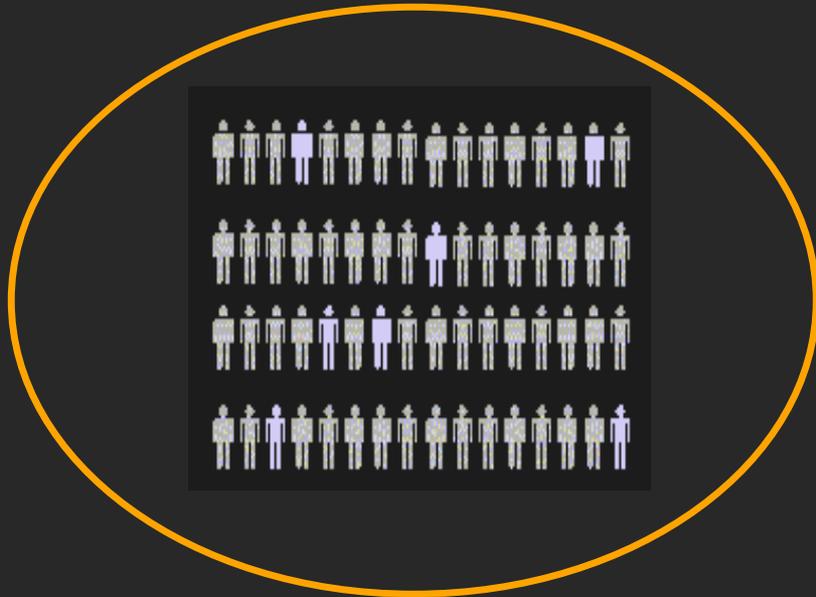
A **population** consists of all the items or individuals about which you want to draw a conclusion. The population is the “large group”

SAMPLE

A **sample** is the portion of a population selected for analysis. The sample is the “small group”

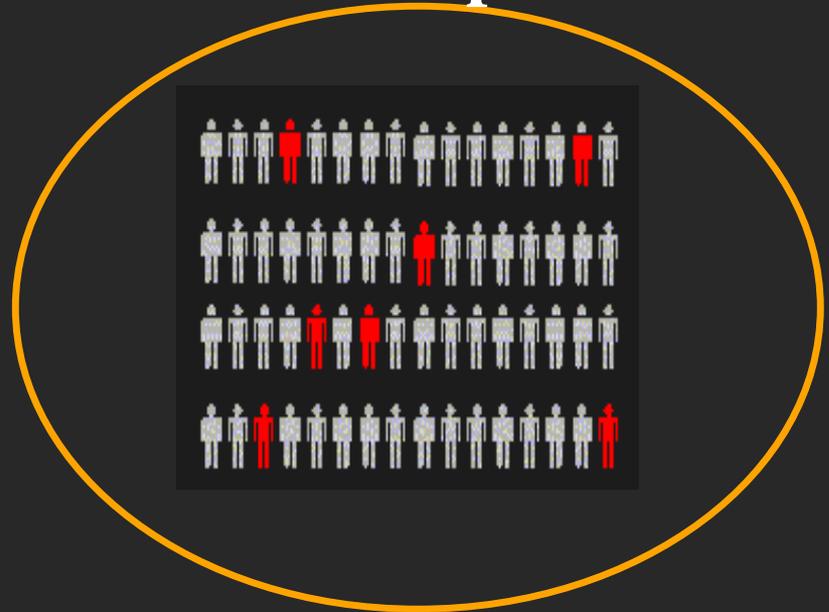
Population vs. Sample

Population



All the items or individuals about which you want to draw conclusion(s)

Sample



A portion of the population of items or individuals

Collecting Data Via Sampling Is Used When Selecting A Sample Is

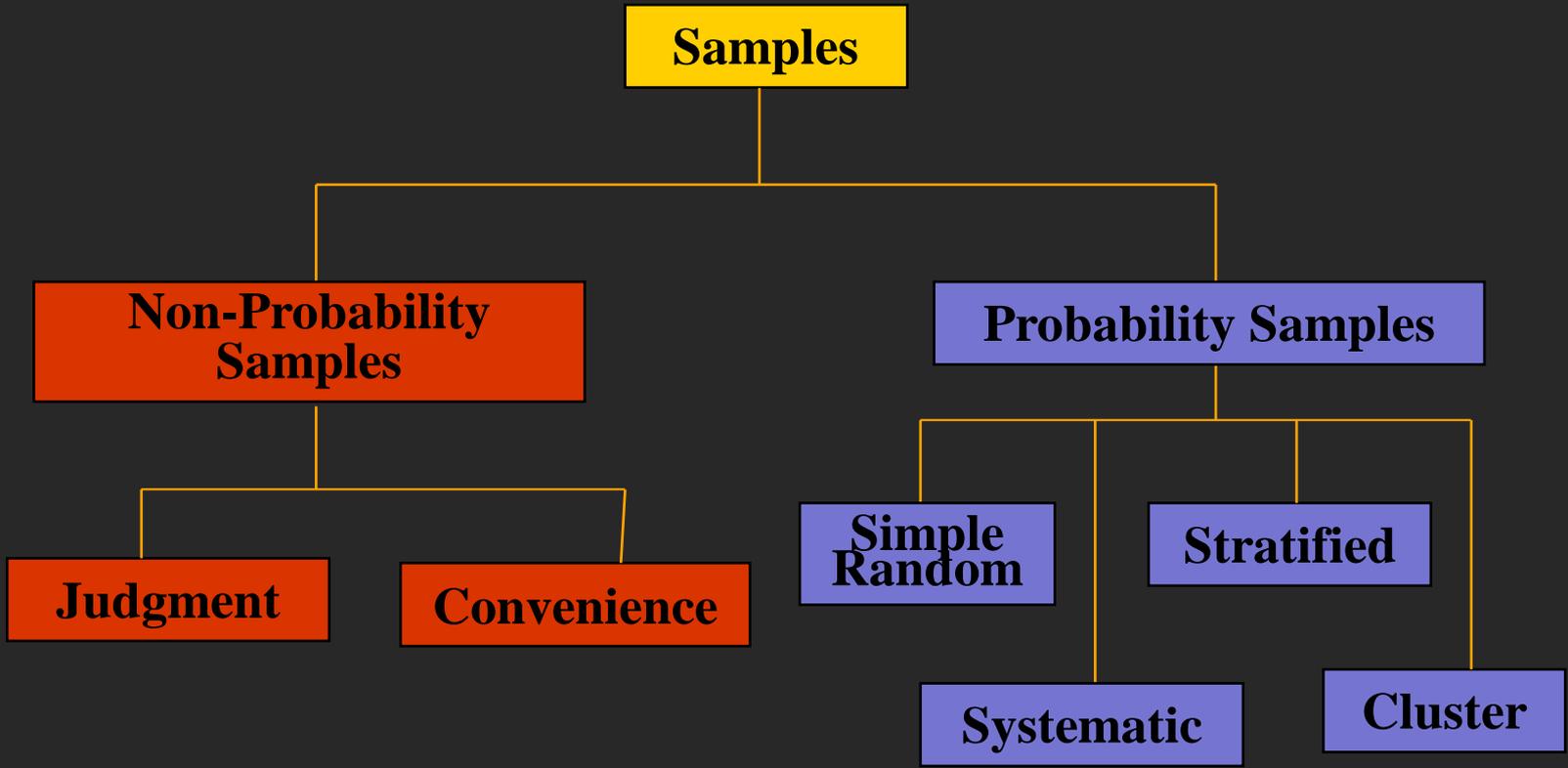
DCOVA

- **Less time** consuming than selecting every item in the population.
- **Less costly** than selecting every item in the population.
- **Less cumbersome** and **more practical** than analyzing the entire population.

A Sampling Process Begins With A Sampling Frame

- The **sampling frame** is a listing of items that make up the population
- Frames are data sources such as **population lists, directories, or maps**
- **Inaccurate or biased** results can result if a frame excludes certain portions of the population
- Using **different frames** to generate data can lead to dissimilar conclusions

Types of Samples



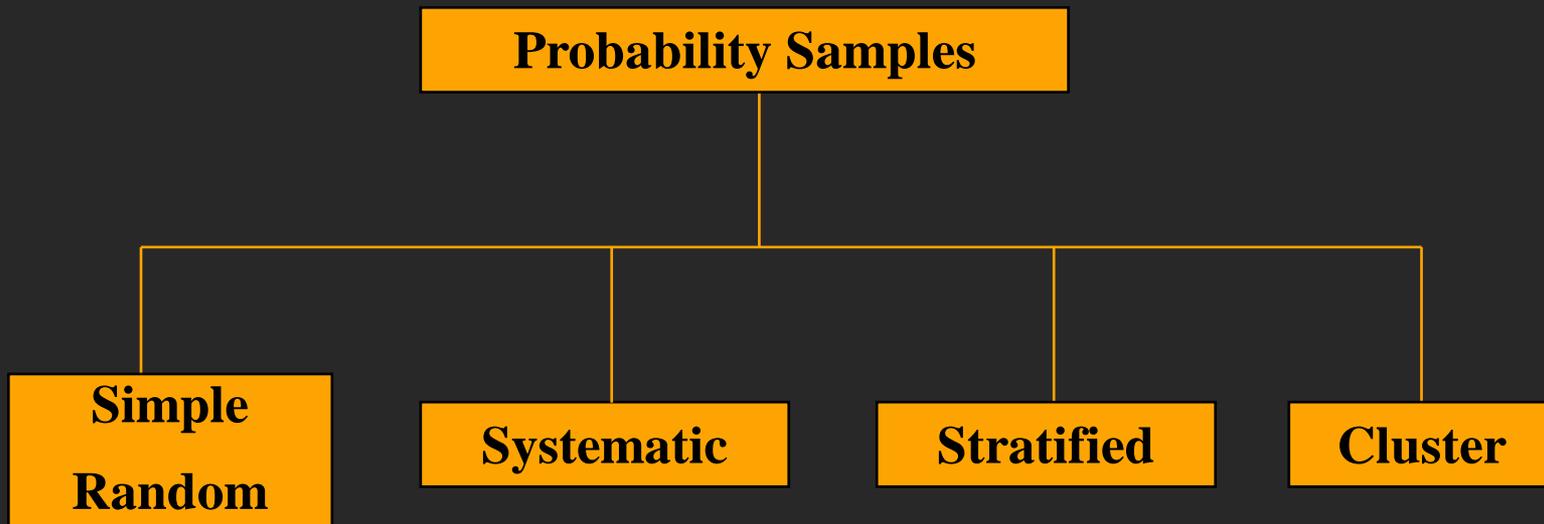
Types of Samples:

Nonprobability Sample

- In a **nonprobability sample**, items included are chosen without regard to their probability of occurrence.
 - In **convenience sampling**, items are selected based only on the fact that they are easy, inexpensive, or convenient to sample.
 - In a **judgment sample**, you get the opinions of pre-selected experts in the subject matter.

Types of Samples: Probability Sample

- In a **probability sample**, items in the sample are chosen on the basis of known probabilities.



Probability Sample: Simple Random Sample

- **Every** individual or item from the frame has an equal chance of being selected
- Selection may be **with replacement** (selected individual is returned to frame for possible reselection) or **without replacement** (selected individual isn't returned to the frame).
- Samples obtained from **table of random numbers** or computer random number generators.

Selecting a Simple Random Sample Using A Random Number Table

Sampling Frame For Population With 850 Items

<u>Item Name</u>	<u>Item #</u>
Bev R.	001
Ulan X.	002
.	.
.	.
.	.
.	.
Joann P.	849
Paul F.	850

Portion Of A Random Number Table

49280 88924 35779 00283 81163 07275
11100 02340 12860 74697 96644 89439
09893 23997 20048 49420 88872 08401

The First 5 Items in a simple random sample

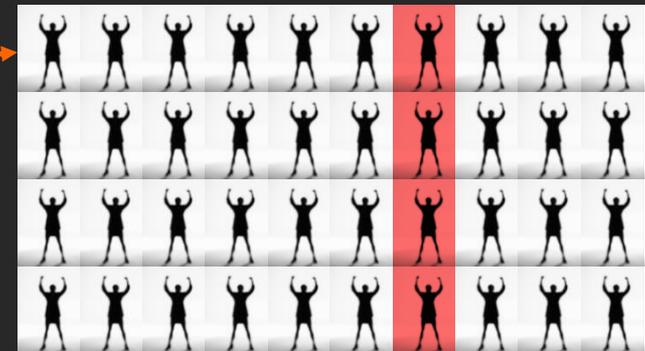
Item # 492
Item # 808
Item # 892 -- does not exist so ignore
Item # 435
Item # 779
Item # 002

Probability Sample: Systematic Sample

- Decide on sample size: n
- Divide frame of N individuals into groups of k individuals: $k=N/n$
- Randomly select one individual from the 1st group
- Select every k^{th} individual thereafter

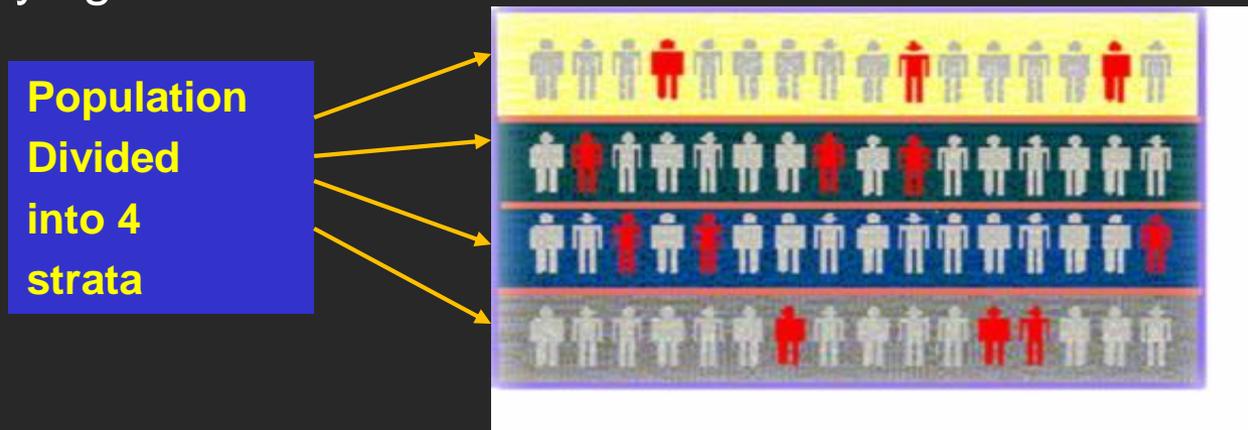
$N = 40$
 $n = 4$
 $k = 10$

First Group



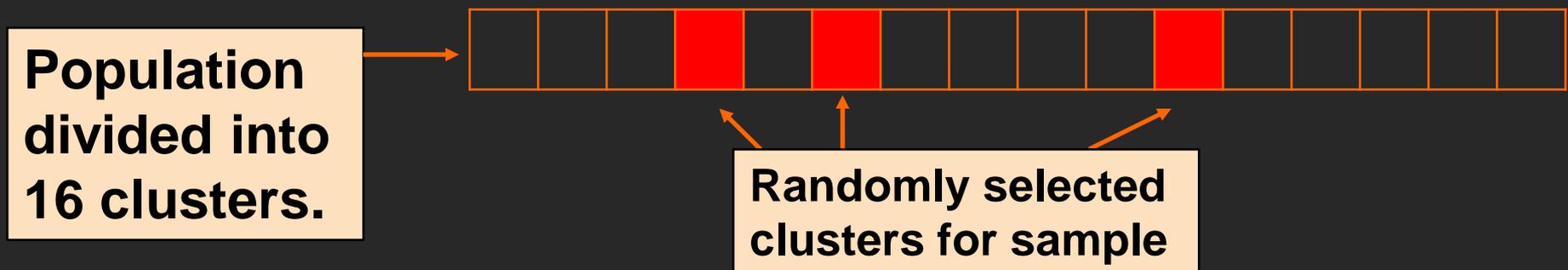
Probability Sample: Stratified Sample

- Divide population into two or more subgroups (called *strata*) according to some common characteristic
- A simple random sample is selected from each subgroup, with sample sizes proportional to strata sizes
- Samples from subgroups are combined into one
- This is a common technique when sampling population of voters, stratifying across racial or socio-economic lines.



Probability Sample Cluster Sample

- Population is divided into several “clusters,” each representative of the population
- A simple random sample of clusters is selected
- All items in the selected clusters can be used, or items can be chosen from a cluster using another probability sampling technique
- A common application of cluster sampling involves election exit polls, where certain election districts are selected and sampled.



Probability Sample: Comparing Sampling Methods

- Simple random sample and Systematic sample
 - Simple to use
 - May not be a good representation of the population's underlying characteristics
- Stratified sample
 - Ensures representation of individuals across the entire population
- Cluster sample
 - More cost effective
 - Less efficient (need larger sample to acquire the same level of precision)

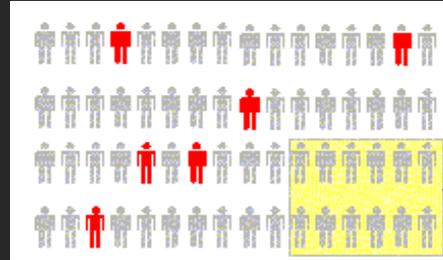
Types of Survey Errors

- Coverage error or selection bias
 - Exists if some groups are excluded from the frame and have no chance of being selected
- Nonresponse error or bias
 - People who do not respond may be different from those who do respond
- Sampling error
 - Variation from sample to sample will always exist
- Measurement error
 - Due to weaknesses in question design and / or respondent error

Types of Survey Errors

DCOVA
(continued)

- Coverage error



Excluded from frame

- Nonresponse error



Follow up on nonresponses

- Sampling error



Random differences from sample to sample

- Measurement error



Bad or leading question

Chapter Summary

In this chapter we have discussed:

- The types of variables used in statistics
- How to collect data
- The different ways to collect a sample
- The types of survey errors